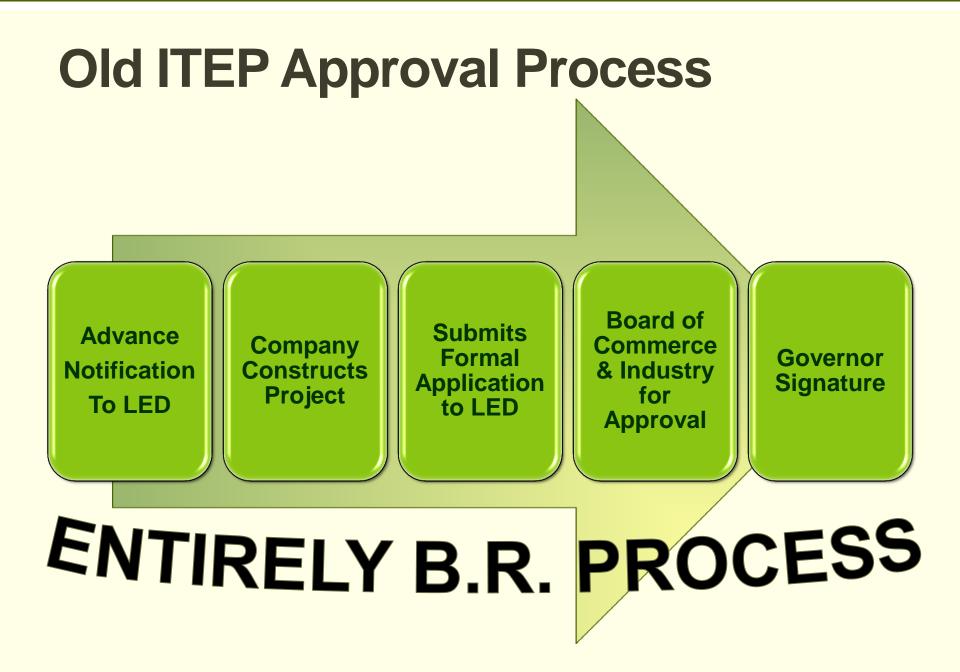
INDUSTRIAL TAX EXEMPTION PROGRAM (ITEP)

Big Changes, Big Local Impacts



ITEP HISTORY

- Louisiana's oldest incentive program
- Intended to recruit the capital intensive, manufacturing sector
- Why? Largest "ripple" through the economy
- Rationale was to offset other tax disadvantages
- Used by large & small businesses
- Very important to St. Charles Parish's economic drivers



"Old" ITEP BENEFITS

- 100% property tax exemption for 10 years.
- Supposed to be 5 + 5
- Did not have to create jobs
- Did not have to detail how the asset was part of the manufacturing process. Just have the right NAICS number
- Impact is all local

"New" ITEP – June 2016

Gov. Edwards issues Executive Order JBE 2016-26

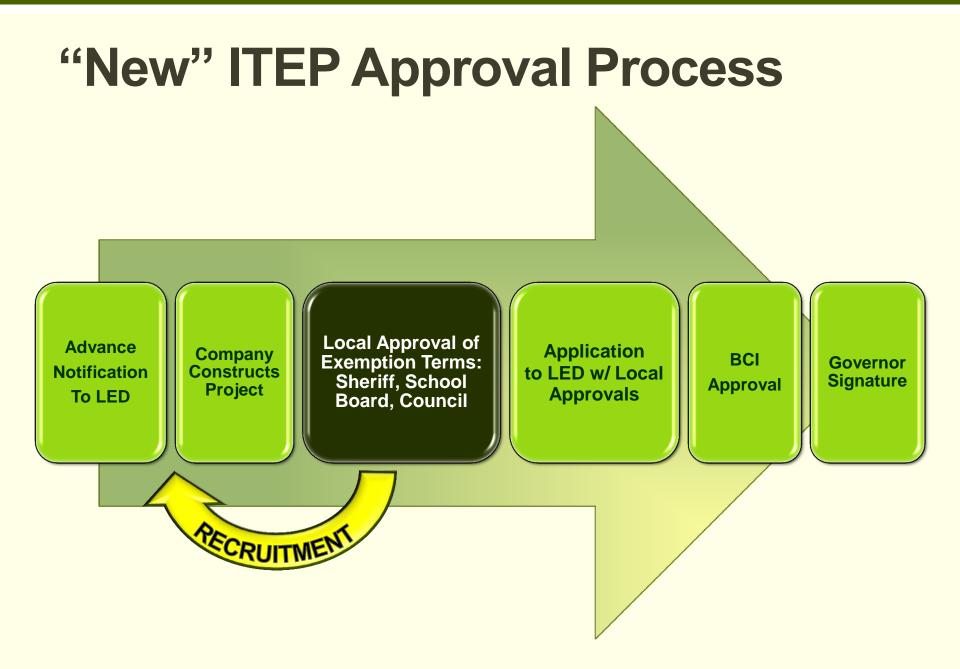
Requires local approval

- School Board
- Council
- Sheriff

Requires job creation or compelling reason for job retention

Requires more stringent review & definition of the manufacturing process

Changes benefits



Local Approvals

Council Resolution

School Board Resolution

> Sheriff's Letter

"New" ITEP Benefits

Up to a 100% Ad Valorem exemption for up to 5 years

Can be renewed for up to another 3 years for an exemption up to 80%

Outlook

- Fewer local exemptions due to prohibition of Misc.
 Capital Additions (MCA's)
- More engaged companies
- Initially, clumsy process
- Refinement to the approval process
- Quicker capture of Ad Valorem revenue
- Legislative budgetary consequences???
- Prove our commitment to economic development

QUESTIONS?